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# ТАТАРСТАН

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ОБЩЕСТВЕННО - ПОЛИТИЧЕСКИЙ ЖУРНАЛ



70 ЛЕТ  
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**Председатель Госсовета РТ  
Ф. Х. Мухаметшин:**

«Круглая дата в истории татарстанского парламентаризма - хороший повод для анализа достижений и накопившихся проблем, оценки обретенного опыта, выстраивания дальнейших перспектив развития».

С. 2

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# Leonid Alyokhin: «The success of Kazanorgsintez is our common achievement»



*This year one of the biggest petrochemical plants of Tatarstan is celebrating two significant dates. OJSC «Kazanorgsintez» is 50 years anniversary from the date of foundation and 45 years anniversary from the first products – phenol and acetone output. Kazanorgsintez prepared a present to its anniversary – the company completes the first stage of the development program and announcing commencement of new products output.*



We spoke about the present and the future of OJSC Kazanorgsintez with company's General Director Mr. Leonid Alekhin.

**– Leonid Stepanovich what are the positive changes, from your point of view, had happened to the company during last years?**

– In 2003 «TAIF» group came to the company. At that time staff of Kazanorgsintez was around seven thousand people, and now after five years slightly more than nine thousand. I would like to note that enlargement of the personnel number occurred not at expense of management staff but of those who came to work on new plants of Bisphenol and Polycarbonates and those who replaced «old men» on renovated facilities of HDPE, phenol, acetone, ethylene, carbon dioxide etc. We have got new treatment facilities, new liquid hydro-carbons storage facility. We renew our plants intensively and it is a never ending process – one is connected to the other. For example, Kazanorgsintez annually spends more than 1 billion rubles for overhaul. From this equipment replacement arises. All in all the percent of its deterioration by 2008 equals 35%. For comparison, we accepted equipment with 68% deterioration.

**– Leonid Stepanovich, please tell about the accomplishment of the first stage of development program in details, which was started in 2004.**

– In 2004 a start was given to new construction, the beginning of design works. Construction of two plants – Bisphenol A and Polycarbonates was started in August 2005. And what do we have today? We have obtained bisphenol-A product; in October 2007 the first batch was produced and by now we reached 100% capacity with good quality. And the quality is even better than was specified in License Agreement. This was determined after product analysis taken by Japanese company



Idemitsu Kosan Co. Ltd, which is a Licensor. The market is ready to buy this product. And in August we are planning to begin production of Polycarbonates with the annual capacity of 65 thousand tones. Accordingly Bisphenol-A Plant will supply raw material to Polycarbonate Plant, that is a cycle of complete production. And polycarbonate today is one of the most called-for products in the market. It is used in production of different kinds of stuff: plastics, optics, car glasses and headlights. Cellular polycarbonate is used in roof construction and greenhouses – rolled in sheets it lets UV but reflects IR and holds heat. It is an engineering plastic. Nobody pro-

duces Polycarbonate in Russia except us. That's why it could be named as a revolutionary product in the home market.

Beside that, we increased capacity of treatment facilities, carried out phenol and acetone plant revamp. Production volume of phenol was 42 thousand tones a year. Now we reached 65 thousand tones. Phenol and acetone are the first products that Kazanorgsintez started production in 1963. Loading-unloading rack, storing and shipping sections were also reconstructed on that facilities.

We also increase ethylene production capacities from 430 up to 630 thousand tones per annum.



New facilities are constructed in parallel with old ones running. It is very difficult but we have to cope with it. We expanded HDPE production from 197 thousand tones up to 510 thousand tones per year releasing new products at the same time. For the first time in Russia industrial batches of bi-modal HDPE, PE-100 grade and LLDPE were produced. We put in operation two retrofitted reactors with capacity of 27.5 tones per hour. We could run the reactors at that capacity even now, but Licensor – an American Company Univation Technologies is not ready to supply required amounts of catalysts yet. They are constructing their facilities at high speed, and from April next year we will start receiving sufficient volumes of catalysts.



– **Such large scale revamp and reconstruction require huge expenses. Where do you take funds from?**

– To borrow from banks – that is our investment activity. Bank-



ers see our work. They lend us their money for development and that brings them good profit. First loans were for 3 years, then for 5 and now we are trusted for 12 years, and even without security. Earlier we worked only with «Sberbank», but now we are financed by more than five banks. But we use our own profit as well. It increased recently several times. In 2003, when «TAIF» came, Kazanorgsintez finished the year with the profit of six hundred eighty million rubles, and the last year – two billion six hundred million rubles. TAIF as a major shareholder could take this money and devide, but they decided to spend profit for production.

– *In parallel with a profit salaries are growing as well...*

– Yes, they are. It is easy to make a mathematic calculation. In 2004 a first rank worker got around 3700 rubles, fifth rank – 11900. By the beginning of 2008 it was correspondingly 7700 and 28900. And it is considering the fact that we almost



don't have first rank workers. Graduated students get fifth rank straight away – around 23 thousand rubles. You can add to this extras for night and evening shifts etc.

It should be noted that in addition to the worthy wages our employees have opportunity to use all benefits of company's social infrastructure. And these are not only words... We can start with service buses that deliver employees to the workplace, running by time-table even inside company's area. After all, the total area of our company is four hundred fifty hectares. The medical service is on high level – it will not take much time to pass inspection, get doctor's recommendations and have necessary treatment at the same place. Besides, we annu-

ally call oncologists for medical inspection at the expense of voluntary medical insurance funds. Splendid sanatorium-preventorium, comfortable recreation center «Solnechny», branch network of catering centers with the lowest prices in the city and excellent quality of dishes... The list of social and cultural objects can be continued. Returning to money matter, it is an opportunity of noticeable economy for workers. We also pay attention to our veterans – retired workers receive pension from National non-governmental pension fund. At present time 1055 our ex-employees use this opportunity.

**– It is much told about human resources starvation, shortage of qualified workers now. What about this situation with You?**

– I wouldn't say that we are «starving» in this regards. Although we lack of good gaselectric welders, millers, machine and compressor operators of high ranks. And we look for employees in Kirov Kazan State Technological University. Our specialists each year attend to degree thesis presentations. Besides, our company closely works with Professional Lycee No19.

**– Leonid Stepanovich, good arranged work would be impossible without reliable colleagues, solid team...**

– Undoubtedly, there is not only my contribution, as a director, in the progress that we achieved in last years. These are our common achievements: of the Board of Directors, of the work collective, and of each worker individually.